

SMALL BUSINESS EXCHANGE

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New Report Reveals Data Strategy is a Key Advantage in Construction

[Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com>]

By Eric Thomas,

Advances in construction technology continue to accelerate what's possible for the industry at large. The challenge with all this new technology is the sheer volume of project data it generates.

In fact, over the past three years alone, our research shows that new project data has doubled industry-wide. Couple that with common industry challenges in capturing, managing, and analyzing data, and we find a startling \$1.8 trillion in cost impacts to the construction industry globally due to "bad" data. This is notably associated with the impact of bad data on decision-making.

This is where a clear data strategy can change everything.

In today's construction landscape, working fast is a competitive advantage. Whether you're coordinating with stakeholders, generating designs, or managing a jobsite, the speed at which you make decisions can make or break your projects.

With the right data management systems and strategies, construction teams can easily get the

information they need to make good decisions that move projects forward at minimum risk.

A new report from Autodesk and FMI, *Harnessing the Data Advantage in Construction*, reveals the fundamental need for proper data management in construction, and the surprising cost of inaction. It also identifies current roadblocks and practical, actionable steps to implementing a data strategy that can make your projects significantly more profitable.

Key report findings and how they impact data strategy

Finding #1: Too much of your data is likely unusable or bad

Data is only as good as it is useful. So when it comes to construction data, true value lies in quality, not quantity. Having a lot of information isn't necessarily a good thing, and that's especially true if you're looking at bad project data — i.e., your data is inaccurate, incomplete, inconsistent, or untimely.

In our research, 30% of the survey's respondents indicated that up to 50% of their organization's data are considered bad.

Having poor project data comes with consequences. Without accurate information, you won't be

■ Continued on page 12



Photo credit by <https://constructionblog.autodesk.com>

National Hispanic Heritage Month 2021



By Library of Congress et al,

September 15 to October 15 is National Hispanic Heritage Month. The Library of Congress, National Archives and Records Administration, National Endowment for the Humanities, National Gallery of Art, National Park Service, Smithsonian Institution, and United States Holocaust Memorial Museum join in paying tribute to the generations of Hispanic Americans who have positively influenced and enriched our nation and society.

Each year, Americans observe National Hispanic Heritage Month by celebrating the histories, cultures, and contributions of American citizens whose ancestors came from Spain, Mexico, the Caribbean, and Central and South America.

The observation started in 1968 as Hispanic Heritage Week under President Lyndon Johnson and was expanded by President Ronald Reagan in 1988 to cover a thirty-day period starting on September 15 and ending on October 15. It was enacted into law on August 17, 1988, on the approval of Public Law 100-402.

The day of September 15 is significant because it is the anniversary of independence for Latin American countries Costa Rica, El Salvador, Guatemala, Honduras, and Nicaragua. In addition, Mexico and Chile celebrate their independence days on September 16 and September 18, respectively. Also, Columbus Day or Día de la Raza, which is October 12, falls within this thirty-day period.

The Law Library of Congress has compiled guides to commemorative observations, includ-

ing a comprehensive inventory of the Public Laws, Presidential Proclamations, and congressional resolutions related to Hispanic Heritage Month.

The official National Hispanic Heritage Month website is a collaborative project of the Library of Congress and the National Endowment for the Humanities, National Gallery of Art, National Park Service, Smithsonian Institution, United States Holocaust Memorial Museum, and United States National Archives and Records Administration. Content includes information on exhibits and collections, various audio and video resources, ideas for teachers, a gallery of images, and a section about National Hispanic Heritage Month.

Other dedicated websites for National Hispanic Heritage Month include National Archives and Records Administration, National Endowment for the Humanities (EDSITEment), National Park Service, and Smithsonian Education.

Website: <https://hispanicheritagemonth.gov/>
Source: National Hispanic Heritage Month

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Business Toolkit

Keeping Building Materials Mold Free

[Article was originally posted on www.constructconnect.com]

By Marshall Benveniste,

Mold can be found everywhere we work, live, and play. Whether inside or out, floating in the air or stuck on surfaces of every size and shape, mold is always present in our environment. In most cases, mold is not a problem for us or the places it lives (producing some foods, beer, and life-saving pharmaceuticals need mold).

But mold has a particular liking for the materials we use in constructing our buildings and the conditions we use them. And that becomes a problem when mold threatens building material integrity and performance, leading to potential cost overruns, scheduling issues, and delivery delays. In other words, unwanted extra work and a possible backlash from architects, engineers, owners, and contractors who no longer have a perfectly specified, quality building product but a compromised one. This article covers ways to recognize conditions that support mold growth and how to keep mold from impacting the quality and fitness of building materials.

What Is Mold?

Mold is a living organism in the diverse life kingdom of Fungi, which includes mushrooms, mold, and mildew. In nature, mold is one of the grand recyclers of organic matter and plays a crucial role in breaking down plants, leaves, and wood. Mold reproduces by microscopic spores easily transported elsewhere in air, by physical disturbance, even by hitching a ride on our clothes.

Most mold species can produce spores into millions, even billions under minimal and common growing conditions. Mold spores are invisible to the naked eye, except when they flourish into colonies and grow visible masses of pigmented spores in yellow, green, black, orange, and an array of other colors. The fuzzy green mold on the bread in the kitchen started from a mold spore that landed on the bread and grew.

Mold needs four things to grow. But the single most important is moisture—no moisture, no mold. Mold also needs a food source, oxygen, and a temperature roughly in the range of 32- to 140-degrees Fahrenheit. The ideal growing temperature for mold to thrive is between 70- and



85-degrees Fahrenheit. These needs are commonly met in a never-ending variety of situations where we put building materials indoors and out.

Mold and Building Materials

Mold thrives by consuming organic materials and growing under the ordinary conditions that exist practically everywhere building materials are. It has a strong appetite for organic materials, primarily cellulose in wood and wood products. Cellulose is the main substance in plant cell walls and a component of wood and products made from wood, which is found on every construction site and practically every structure worldwide in one form or another.

The fiber in wood contains the sugars, starches, and proteins that mold needs to live. When the essential four growing conditions are present, mold will thrive while consuming its food source. Once it starts eating, mold can be a tough guy to get away from the dinner table.

Generally, the more processed the wood product, the more mold favors it as a food source. Materials made from chopped-up pieces of wood are more likely to harbor and sustain mold than solid

wood. The more refined structure (i.e., chopped-up) of today's wood-derived building materials provides mold with an excellent food source. For example, mold prefers wet paper over wet wood and oriented strand board (OSB) over wood timbers. Mold can even colonize non-organic materials like metal, concrete, glass, or painted surfaces when a thin layer of organic nutrients is present.

Recognizing a Mold "Problem"

The problems associated with mold on building materials include discoloration from mold stains and decay that erodes material fitness. Even small amounts of mold, only visible as an innocent-looking surface dusting, can lead to an outright rejection of material and the need for laborious cleaning or replacement.

More time in an environment conducive to mold (i.e., moisture, food, temperature, and oxygen) increases the chances of material damage from mold or moisture. Depending on conditions, this ranges from only a few days for paper-backed drywall to a week or two for plywood, for instance. Early detection and prompt problem-solving for moisture issues are the way to keep mold from becoming a menacing setback.

The two main tools of mold detection are our eyes and nose (despite the extraordinary technologies we have). If you can see mold visibly or smell it, a mold problem is likely. Testing, microscopic analysis, air samples, and other similar examination procedures are generally not needed. The visible presence of mold, or its musty smell, is enough to warrant further examination of a moisture problem and cleaning or replacing building materials.

This "eyes-and-nose" approach to mold detection, while rudimentary, is reassuring when one considers that there is no industry standard for determining whether a mold problem exists (e.g., the number of spores on a square millimeter of drywall). The US Environmental Protection Agency (EPA), for example, does not regulate mold or mold spore quantities in indoor air. Likewise, no health standards exist that determine whether mold exposure levels are too high. Let your eyes and nose be the tools to detect a mold problem before it gets out of hand.

Control Moisture to Prevent Mold

Oxygen, favorable temperatures, and food sources are everywhere building materials are, and controlling these conditions is not critical to mold prevention. Controlling moisture, however, is the most effective way to maintain mold-free building materials. Identify and control moisture by monitoring and assessing the materials and the environment. Look for signs of moisture intrusion and mold-growth-friendly, high relative humidity levels.

Relative humidity, basically moisture in the air, favors mold growth above 50 percent and amplifies mold development as the humidity level increases. Check the relative humidity at different times of the day since it may fluctuate. Consider multiple readings of relative humidity above 55 percent indicative of a potential moisture issue needing resolution. It is critical to find and correct the moisture problem or a mold issue, and the potential for materials becoming unsuitable will remain.

A handheld or wall-mounted hygrometer can provide a reliable relative humidity reading. These instruments are available for purchase online and in home supply stores. Indoors, relative humidity is controllable with air systems,

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CALIFORNIA CERTIFICATIONS

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NEW ORLEANS CERTIFICATIONS

NEW ORLEANS RTA

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Access to Capital

Ready to Grow Your Business?

12 Smart Tips for Getting a Small Business Loan

[Article was originally posted on www.scu.edu]

By Frederick Welk, Director of Business Education and Communications, Community Economic Development Fund (CEDF)

In our conversation with Frederick Welk, Director of Business Education and Communications for the Community Economic Development Fund (CEDF) in Connecticut, we discussed several forms of business financing for entrepreneurs. These insights were shared earlier this week in the post, "Financing Your Business: Evaluating Sources of Capital." Now we shift gears to focus on the loan itself. Frederick had some great advice to share about getting a small business loan. Below is a brief overview of his 12 tips, and readers can also download his organization's booklet on this topic by clicking the link in the summary.

12 Smart Tips for Getting a Small Business Loan:

- Be ready to show how you can pay it back. This is the most important thing lenders will want to know. As a new business owner, it can be difficult for you to prove your ability to repay or "service" the loan. Be sure to get your finances in order and provide thorough financial detail in your business plan. Don't overstate your expectations, be realistic. If you've been in business for any length of time and can show that your profits exceed your expenses, have your proof on hand.
- Expect to personally guarantee the loan. Entrepreneurs don't always have enough suitable assets in their businesses to guarantee a loan. So the lenders will require a personal guarantee from the business owner

and any co-applicants or additional guarantors. This means you (and perhaps cooperating partners, friends, or family who secure the loan with you) will need to pledge personal assets as collateral in the event you are not able to repay the loan.

- Realize it's not just about the business. Lenders will calculate "global debt service" which means your ability to pay all of your personal and business debts. If the business owner is already carrying a lot of debt, the role of the co-applicant becomes even more important.
- Be candid and upfront about your financial condition. Not everyone has a perfect credit and financial history. Share details about any current or prior issues that could negatively impact your application. They

are likely to be discovered in the process anyway. "Bad marks" don't automatically disqualify your application, and it will be better to provide detail in the beginning rather than explain along the way. You will also convey your trustworthiness by being honest.

- Be realistic about how much you need to borrow. A popular saying is, "There are only two reasons a company goes out of business: Either they borrow too much money, or they don't borrow enough money." Be sure you raise enough capital, either debt or equity, to launch your business and meet your early working capital needs, but not so much that you can't afford the payments.

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California Sub-Bid Request Ads



An Equal Opportunity Employer is requesting quotations from all certified and qualified **Disadvantaged Business Enterprise (DBE)** Professional services, sub-contractors, material suppliers and trucking for the following project:

Owner: City of Fresno
Veterans Boulevard Interchange
Bid File Number: 3809 - Project ID #: PW00927
DBE Participation Goal is 16%

The Veterans Boulevard/State Route 99 interchange; the northerly jug handle ("J2" as identified subsequently); Veterans Boulevard 876overcrossing of Golden State Boulevard, and; completing Veterans Boulevard between Wathen Avenue and the Veterans Boulevard/ Bryan Avenue/Barstow Avenue intersection. This phase also includes the extension of Sierra Avenue to Bullard Avenue

REVISED Bid Date: September 28, 2021 at 3:00 PM
****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

CONTACT:
Debby Pannell
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:
 Brosamer & Wall Inc., is requesting quotes from all qualified and certified DBE subcontractors and suppliers on all items of work type listed below, including but not limited to:

Class 2 AB, Structure Backfill, Decomposed Granite, Import Borrow, Rock Slope Protection, AC Paving, AC Dike/Curbs, Cold Plane AC, Roadway Excavation, Slurry Seal, Geotextile Materials, Ready Mix, Minor Concrete, Concrete Barrier (Roadway & Bridge), Jointed Plain Concrete Pavement, Prestressing Concrete, Concrete Structures, Concrete Bridge Deck Surface, Concrete Pumping Services, Reinforced Concrete Pipe, Ductile Iron Pipes, Steel Pipe, Pipe Bollard, Pipe Culvert, PVC-Lined Reinforced Concrete Pipe, PVC Conduit, Basin Excavation, Earthwork, Landscaping/Irrigation, Clearing & Grubbing, Erosion Control, Traffic Control, Crash Cushion, Electrical, Underground & Utilities, Signal & Lighting, Intelligent Transportation Systems (City), Ramp Metering System, Fiber Optic Cable Systems, Fencing, Chain Link Railing, Rebar, Misc Metals/Iron/Structural Steel, Welding, Biologist, Lead Compliance Plan, Survey, Storm Water Prevention Plan (SWPP), Street Sweeping, Fugitive Dust Control Plan (FDCP), Vibration Monitoring, Roadway Signs, Construction Area Signs, Overhead Signs, Trucking, HAZmat Thermoplastic Traffic Stripe & Pavement Marking Removal & Trucking, Striping/Markings, Fire Hydrant

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed online at the City of Fresno Planet Bids website: <https://pbsystem.planetbids.com/portal/14769/portal-home>. You will need to register with Planet Bids and log in to access the files for this project. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project.

****Submit ALL Bid/Quotes via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please Include your CSLB License Number & DIR Registration Number on all bid/quotes.**

Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before September 27, 2021. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified **Disadvantaged Business Enterprise (DBE)** for the following project:

Caltrans - 03-1H18U4
Route 80 In and Near Truckee from 0.2 Mile West of Donner Park Overcrossing to Route 89/267 Separation - Nevada County
03-NeV-80-13.0/16.5 - Project ID 0321000106
 Roadway excavation, JPCP and furnish polyester concrete overlay.

Bid Date: October 5, 2021 at 2:00 PM
****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

CONTACT:
Debby Pannell
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:
 Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to:

-Lead Compliance Plan -Develop Water Supply -Construction Area Signs -Traffic Control System -Stationary Impact Attenuator Vehicle -Type III Barricade -Temporary Traffic Stripe (Paint) -Plastic Traffic Drums -Portable Radar Speed Feedback Sign System -Temporary Pedestrian Access Route -Portable Changeable Message Sign -Temporary Railing (Type K) -Temporary Crash Cushion -Temporary Traffic Screen -Prepare Storm Water Pollution Prevention Plan -Rain Event Action Plan -Storm Water Sampling and Analysis Day -Storm Water Annual Report -Temporary Erosion Control Blanket -Move-In/Move-Out (Temporary Erosion Control) -Temporary Hydraulic Mulch (Bonded Fiber Matrix) -Temporary Cover -Temporary Check Dam -Temporary Drainage Inlet Protection -Temporary Fiber Roll -Temporary Gravel Bag Berm -Temporary Silt Fence -Temporary Construction Entrance -Street Sweeping -Temporary Concrete Washout -Temporary Creek Diversion Systems -Treated Wood Waste -Temporary High-Visibility Fence -Clearing And Grubbing -Roadway Excavation -Shoulder Backing -Sand Bedding -Wood Mulch -Check and Test Existing Irrigation Facilities -Bonded Fiber Matrix -Rolled Erosion Control Product (Netting) -Compost -Class 2 Aggregate Base -Base Bond Breaker -Hot Mix Asphalt (Type A) -Minor Hot Mix Asphalt -Place Hot Mix Asphalt Dike (Type E & Type F) -Tack Coat -Remove Asphalt Concrete Dike -Cold Plane Asphalt Concrete Pavement -Jointed Plain Concrete Pavement -Drill And Bond (Dowel Bar) -Drill And Bond (Tie Bar) -Individual Slab Replacement (RSC) -Replace Joint Seal (Asphalt Rubber) -Remove Concrete Pavement (CY) -Grind Existing Concrete Pavement -60" Cast-In-Drilled-Hole Concrete Pile (Sign Foundation) -Structural Concrete -Drainage Inlet -Minor Concrete -Furnish And Install Sign Structure -Polyester Concrete Overlay -Plastic Pipe -Reinforced Concrete Pipe -Corrugated Steel Pipe -Slotted Plastic Pipe -Corrugated Steel Pipe Downdrain -Anchor Assembly -Alternative Flared End Section -Abandon Culvert -Abandon Inlet -Cleaning, Inspecting, and Preparing Culvert -Sand Backfill -Cured-In-Place Pipeliner -Concrete (Ditch Lining) -Rock Slope Protection -Detectable Warning Surface -Pre/Post Construction Surveys -Miscellaneous Iron and Steel -Manhole Frame and Cover -Concrete Barrier Delineator -Delineator (Class 2) -Signage -Midwest Guardrail System (Steel Post) -Vegetation Control -Transition Railing (Type WB-31) -End Anchor Assembly -Two-Component Paint Pavement Marking and Stripe -Rumble Strip (Asphalt Concrete Pavement and Concrete Pavement) -Traffic Stripe -Maintaining Existing Traffic Management System Elements During Construction -Locating and Mapping Underground Facilities -Fiber Optic Cable Systems -Modifying Lighting Systems -Modifying Sign Illumination Systems -Modifying Traffic Monitoring Stations -Mobilization -Etc.

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed for free at the Caltrans website: www.dot.ca.gov/hq/esc/oe. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. ****Submit ALL Bid/Quotes via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please Include your CSLB License Number & DIR Registration Number on all bid/quotes.** Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before October 5, 2021.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: **JIM YACKLEY**
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

North Yard Pavement Rehabilitation
Contract No. C20238

Small Business Enterprise Goal Assigned is 13.54%

**OWNER: SANTA CLARA VALLEY
TRANSPORTATION AUTHORITY**
3331 North First Street, Building A,
San Jose, CA 95134

BID DATE: SEPTEMBER 28TH, 2021 @ 10:00 A.M.

DGC is soliciting quotations from certified Small Business Enterprises for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, PCC PAVING, SLURRY SEAL, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://ftp%25desilvagates.com> and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) Also available at drop box link: https://www.dropbox.com/sh/5rvc1bwfbasgl9/AABrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site VTA's eProcurement website <https://secure.procurenow.com/portal/vta>.

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE,
VENTURA, CA 93003
Phone: (805) 642-0121
Fax: (805) 644-1542
Contact: **Arnold Tostado**
Email: atostado@taftelectric.com

Invites sub-bids from qualified **DBE** businesses for the following project:
Hueneme Road Corridor Traffic Signal & Safety Improvements
Spec No. RD22-04
Location: County of Ventura

BID DATE: 10/19/2021 @ 2:00PM

Scope of work/Trades:

Traffic Control, Construction Signing, Water Pollution Control, Clearing & Grubbing, 6" AC Dike, Striping

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified **Disadvantaged Business Enterprise (DBE)** subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: **VICTOR LE**
Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 80 – CONSTRUCTION ON STATE HIGHWAY AND CITY STREET IN ALAMEDA COUNTY IN BERKELEY AND ALBANY FROM 0.6 MILE NORTH OF UNIVERSITY AVENUE OVERCROSSING TO 0.3 MILE SOUTH OF EL CERRITO SEPARATION AND OVERHEAD

Contract No. 04-0A7724

Federal Aid Project No. ACIM- 0801(121)E
Disadvantaged Business Enterprise Goal Assigned is 17%

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION**
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: OCTOBER 6, 2021 @ 2:00 P.M.

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, BRIDGE, CELLULAR CONCRETE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, DELINEATION, CRACK SEALING, ELECTRICAL, EROSION CONTROL, FENCING, HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SIGN STRUCTURE, STAMPED/TEXTURED PAVING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 3 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE SUBBASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the Dropbox site at

<https://www.dropbox.com/sh/m5i7d8y5irrm1s/AAAgGa-tcqZV8hFik9fw5Qofa?dl=0> or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (510) 261-0478 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a Prevaling Wage Job. GBI is an Equal Opportunity/Affirmative Action Employer

FLATIRON

Request for Qualified/Certified DBE Participation from Subcontractors/Suppliers/Service Providers

Veterans Blvd Interchange Project
City of Fresno, CA
Bid File No. 3809
Engineers Estimate \$54.3M

DBE Goal 16%, Participation Encouraged

REVISED Bid Date: September 28th, 2021 3:00 PM

This is an Electronic Bid Submittal

Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated

Flatiron West Inc is requesting DBE Subcontractor/Supplier/Service Provider participation for the following items of work, but not limited to: CAS/Roadway Signs, Clear & Grub, Erosion Control (Temp & Perm), Landscaping/Irrigation, AC Paving, AC Dike/Curbs, Cold Plane AC, Post Tensioning, Rebar, Overhead Signs, Painting/Staining Concrete, Underground & Utilities, Fencing & Metal Railing, MBGR, Bridge Concrete Barrier, Roadway Concrete Barrier, Striping/Markings, Electrical, Minor Concrete, Pavement Fabric, Jack & Bore 24" & 30", PCC Paving, Clean & Treat Deck, Slurry Seal, Welding, Grading, Polyester Concrete Overlay, Trucking, HAZMat Trucking, Aggregates: including Import Borrow, Class 2AB, Structure BF & CL2 Rip Rap, Ready Mix, Concrete Pumping Services, 77" Steel Pipe Casings, Underground Pipe Products: including ACP, RCP, 16" Ductile Iron, 54" RCP PVC lined, Misc. Metals/Iron/Structural Steel, SWPP Plan & Materials, Lead Compliance Plan, Geotextile Materials, Formliner, Underground Precast, Street Sweeping, Traffic Control, Vibration Monitoring, Survey, and Biologist.

Non-DBE Subs & Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier participation with your quote. 2nd-tier participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide all scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all firms for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to our standard and general terms & conditions. Copies are available for review on our Box.com ftp site or upon email request.

Project documents can be found on the City of Fresno Planet Bids project page at PlanetBids Vendor Portal You will need to register with Planet Bids and log in to access the project files for the City of Fresno Veterans Blvd Interchange project.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com

You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & some social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please send all quotes by email to NORCALBIDS@flatironcorp.com or to our BID FAX at 707-746-1603.

Flatiron West, Inc.

2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 Bid Fax 707-746-1603

An Equal Opportunity Employer
Contractor License 772589



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400
Fax (408) 365-9548
Contact: Sheree Schoenherr
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

North Yard Pavement Rehabilitation
Contract C20238

Owner: Santa Clara VTA

Engineers' Estimate: \$2,000,000

BID DATE: Sept. 28, 2021 @ 10:00 AM

Items of work include but are not limited to: QA / QC Testing, Traffic Control, SWPPP, Adjust Utilities, Street Sweeping, Minor Concrete, Sawcutting, Paving Mat, Striping & Markings, Electrical, Slurry Seal and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. We are an Equal Opportunity Employer



California Sub-Bid Request Ads

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: California Department of Transportation
Caltrans Contract Number: 09-213404
Proposal Due Date: October 7, 2021 – 2:00 PM

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

CONSTRUCTION ON STATE HIGHWAY IN INYO COUNTY NEAR OLANCHA AND CARTAGO FROM 1.4 MILES SOUTH OF LOS ANGELES AQUEDUCT BRIDGE TO 0.2 MILE SOUTH OF ASH CREEK BRIDGE In District 09 On Route 395 DBE Goal 16%

Plans & Specs can be accessed and download online at:
Caltrans Office of Engineer dot.ca.gov/des/oe/weekly-ads

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments: Develop Water Supply, Construction Area Signs, Traffic Control Systems, Temporary Striping, Guardrail Systems, PCMS Boards, Temporary Railing (Type K), Implement BMP's, SWPPP, Temporary Erosion Control, Street Sweeping, Temporary Concrete Washout, Treated Wood Waste, Contractor-Supplied Biologist, Natural Resource Protection Plan, Invasive Species Control, Bat Exclusion Devices, Remove Metal Water Tank, Remove Metal Cattle Guard, Remove Wooden Signs, Remove Concrete, Relocate Water Tank, Fencing, Clear & Grub, Dust Suppressant, Dust Palliative, Roadway Excavation, Bladed Dirt Road, Shoulder Backing, Structural Excavation, Structural Backfill, Ditch Excavation, Erosion Control, Class 2 Aggregate Base, Preparing Inertial Profiler, Supply HMA, Data Core, Place HMA Dike, Place HMA, Tack Coat, Remove AC Pavement, Cold Plane Asphalt Concrete Pavement, Structural Concrete, Minor Concrete, Furnish And Erect Precast Prestressed Concrete Girder, Joint Seal, Bar Reinforcing Steel, Underground, Rock Slope Protection, Misc Iron And Steel, Cattle Guard, Destroy Well, Prepare And Stain Concrete, Stain Galvanized Surfaces, Permanent Striping, Roadside Signs, Furnish Signs, Concrete Barrier, Striping Removals, Electrical Systems, Trucking.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360, Fax: (951) 788-2449
 Lead Estimator: Cody Crow • Email: bids.socal@skanska.com

ANVIL BUILDERS

1475 Donner Ave. San Francisco, CA 94124
 Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for
Project: City of San Mateo Delaware Street Relief Sewer Project
City Project No. 46S003-46S17-05530-46320
Bid Date: Tuesday, October 5th, 2021

New Bid Date: Tuesday, October 19, 2021 • Bid Time: 2:00 PM

Installation of a 30-inch diameter relief sewer along the Caltrain ROW between the north end of the Hillsdale Caltrain Station parking lot and the intersection of Delaware St. and Pacific Blvd. in San Mateo, CA. The work includes the following:

- a. Approximately 435 linear feet of 30-inch PVC sewer installed by open cut less than 18 feet deep.
- b. Approximately 1,065 linear feet of 30-inch PVC sewer installed by open cut greater than 18 feet deep.
- c. Approximately 685 linear feet of 30-inch FRPMP sewer installed by microtunneling.
- d. Approximately 54 linear feet of 30-inch PVC sewer in a steel casing installed by pipe jacking.
- e. 8 manholes
- f. 2 microtunnel launching shafts
- g. 2 microtunnel receiving pits.
- h. 2 pipe jacking pits
- i. 1,600 linear foot bioswale with irrigation piping and plants.
- j. 1,600 linear foot sidewalk
- k. 1,300 linear foot block retaining walls
- l. Paving and surface restoration.

Seeking all trades (but not limited to): Trucking, sawcutting, grinding, paving, striping, CCTV, traffic control, survey, microtunneling, jack and bore, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://www.cityofsanmateo.org/bids.aspx?bidID=638>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project?
 Please email or fax your response to
estimating@anvilbuilders.com / 415-285-5005.

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested For
ROSECRANS/MARQUARDT GRADE SEPARATION PROJECT
Los Angeles, California
RFP #C77307C1210

Owner: Los Angeles County Metropolitan Transportation Authority (METRO)
Revised Proposal Due Date: September 29, 2021 – 2:00 PM
DBE Goal – 12%

This advertisement is in response to Metro's DBE Program. Skanska USA Civil West California District Inc. intends to conduct itself in "Good Faith" with DBE firms regarding participation on this project. Requested scopes include, but are not limited to the following and should be based on the project IFB, Contract, and all amendments:

Aggregates, Ready Mix Concrete, Bridge Bearing Pads, Erosion Control materials, precast girders, Precast Deck Panels, Formliner, Joint Seal Assembly, Pipe Supply, Rip Rap, MSE Panels, Erosion Control, Asbestos Mitigation/Removal, Furnish and Erect Precast Concrete Girders, Signs, Bar Reinforcing Steel, Minor Concrete Flatwork, Midwest Guardrail System, Fence & Railing, Electrical, CIDH Concrete Piling, Asphalt Paving, Concrete Pavers, Striping, Landscape, Irrigation, Wet Utilities, Storm Drain, Clear & Grub, Survey, Quality Control, Photographic Documentation, Pre-Post Construction Survey, Trucking, Sweeping.

Plans & Specs can be viewed at our main office in Riverside (call or email for appointment) and Building Connected at bit.ly/Skanskaplanroom

Assistance: Skanska intends to conduct itself in good faith with all interested subcontractors as well as certified DBE firms looking for subcontract opportunities on this project. Subcontractors may be requested to furnish a bond. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Assistance to DBE subcontractors and suppliers in obtaining bonding, lines of credit, or other capital financing is available through the DOT Bond Assistance Program at (800) 532-1169. You may also contact Merriwether and Williams Insurance Services at (213) 258-3000 or online at <http://imwis.com> for Metro's Bonding Assistance Pilot Program that assists DBEs by providing technical and administrative assistance as well as providing the opportunity to expand their bonding capacity. Under the Program, Metro will provide a bond guarantee to qualified prospective contractors and subcontractors looking to increase their bonding capacity.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska and Stacy and Witbeck D20, JV is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer and EEO/AA/Vet/Disability Employer
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360, Fax: (951) 788-2449
 Lead Estimator: Jeanine Soriano - Email: bids.socal@skanska.com

Shimmick Construction Company Inc.

81 Harbor Center, Suite 200 • Suisun City, CA 94585
 Phone (707) 759-6858 • Fax (510) 777-5099
 An Equal Opportunity Employer

DVBE & SBE Subcontractor/Supplier Bids Requested For:

Caltrans
For Construction on State Highway in San Joaquin County in Terminous at Little Potato Slough Bridge
Contract No. 10-1F7604

BIDS DUE: Thursday, October 14th, 2021 at 2pm
Email quotes to jmiranda@shimmick.com

Shimmick is requesting quotes from certified DVBE & SBE subcontractors and suppliers in the following scopes of work:

SUBCONTRACTORS: Coring, Erosion Control, Paving, Rebar, Signs, Stripes/Markers, Traffic Control, Trucking
SUPPLIERS: Aggregate, Bearing Pads, Expansion Joints, Lumber, Misc. Metals, H Pile Pipe, Ready Mix, Steel Fabrication

Please contact Jamie Miranda for a download link to view plans and specifications. You may also schedule an appointment via WebEx to discuss the documents during Shimmick business hours. To make an appointment for viewing or to receive the download link, please contact Jamie Miranda at jmiranda@shimmick.com.

Should you require any assistance, please contact our lead estimator Charlie Marrow at cmarrow@shimmick.com.

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units, with assistance obtaining equipment, supplies, materials, bonding, insurance, estimating, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact David Walsh at (720) 798-2280.

California Sub-Bid Request Ads



PROJECT NAME:
Dublin Transit Center Parking Garage
(Revised Bid Group 2)

Campus Drive and Martinelli Way, Dublin, CA 94568
BID DATE: October 06, 2021 at 12:00 PM.

Swinerton is requesting quotations from certified SBE, MBE, WBE, Alameda County SLEB/LBE.

Trades For Bid Group 2: Site Demo, Earthwork, Asphalt Paving, Site Concrete, Chain Link Fence, Landscape, Striping, and Site Utilities.

RFIs Due: September 29, 2021.

Project Description:

County of Alameda is developing a 5-level above grade parking structure on a 2.4-acre County owned property (Parcel D-1) located at the Dublin Transit Center. This parcel is currently undeveloped, with a three-story residential building to the North, a five-story mixed-use building to the West, and the existing Dublin/Pleasanton BART Parking Garage to the South. The proposed parking structure will provide 525 parking spaces. This project shall achieve Parksmart Silver Certification.

PROJECT SCHEDULE: Construction is estimated to start on Q1 2022 with a total duration of 578 CD.

PLANS & SPECIFICATIONS:

<https://swinerton.com/subcontractors/current-bid-opportunities/>

Contact: Zulma Figueroa
Tel: (415)527.6569

EMAIL TO: zulma.figueroa@swinerton.com

- This is a Public Works project. Subcontractor must be registered with the CA Department of Industrial Relations before submitting a bid.
- This is a Prevailing Wage project.
- Project Stabilization Agreement / Community Workforce Agreement.
- Alameda County LBE 60% - Alameda County S/LBE 20% - MBE 15% - WBE 5% - SBE 5%
- Alameda County Contractor Technical Assistance Program (CTAP) to support businesses with bonding and insurance assistance included in bid documents.

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand.

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"



BID DATE:
September 28th, 2021 @ **10:00AM**

WE ARE REQUESTING QUOTATIONS FROM ALL QUALIFIED SBE SUBCONTRACTOR AND MATERIAL SUPPLIERS FOR THE FOLLOWING PROJECT:

North Yard Pavement Rehabilitation
Contract C20238
SANTA CLARA VALLEY TRANSPORTATION AUTHORITY

Sub-Trades/Suppliers needed, but not limited to: Construction Area Signs, Traffic Control System, Reset, Adjust Roadway Items, Plane Asphalt Concrete, Clearing & Grubbing, Roadway Excavation, Grading, Structure Excavation, Structure Backfill, Temp. Erosion Control, Finishing Roadway, Aggregate Base, Seal Coat, Asphalt Concrete, Paving Asphalt (Asphalt Concrete), Pavement Reinforcing Fabric, Minor Concrete Structure, Reinforcing Steel, Sewer Manhole, Painted Traffic Stripe & Marking, Pavement Marking, Cutting, Demolition, Safety Equipment Supplier, Asphalt Supplier, Concrete & Cement Supplier, Reinforcing Steel Supplier, Drainage Systems Supplier, Pavement Markers Supplier, Traffic Stripes, Marking & Traffic Control Supplier, Material Testing Services, SWPPP Planning, Trucking, Water Truck, Street Sweeper.

Plans and Specs are available for viewing in our Pleasanton Office.

100% Performance and Payment Bonds may be required. Please call for assistance with bonding and insurance or obtaining necessary equipment, supplies or material for this project.

Teichert Construction is a Union Contractor and is signatory to the Operating Engineers & Laborers Unions. Any non-signatory subcontractors will be required to sign an agreement for trades covered under Teichert's agreements.

Contact: JERIC LAGMAY
TEICHERT CONSTRUCTION
5200 Franklin Dr., Suite 115
Pleasanton, CA 94588
T: 925-621-5700 • F: 925-621-5799
estimating@teichert.com

AN EQUAL OPPORTUNITY EMPLOYER



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
Excavation, HMA, structural concrete, minor concrete and drainage
Hwy 80 Berkeley and Albany
Caltrans #04-0A7724

REVISED BID DATE: October 20, 2021 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Surface Movement Monitoring, Construction Area Signs, Traffic Control System, Type II & III Barricade, Portable Delineator, Plastic Traffic Drums, Portable Changeable Message Sign, Alternative Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis and Report, Sweeping, Temporary Active Treatment System, Treated Wood Waste, Noise Monitoring, Temporary High Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Lean Concrete Backfill, Lightweight Cellular Concrete Backfill, Decorative Boulders, Rock Blanket, Rock Surfacing, Planting & Irrigation, Hydroseed, Compost, AC Dike, Tack Coat, Cold Plane AC, Steel Soldier Pile, Permanent Steel Casing, CIDH Concrete Pile, High Density Polyethylene Pipe, Ductile Iron Pipe, Wrought Iron Fence, Structural Concrete, Fractured Granite Texture, Bar Reinforcing Steel, Sign Structure, Pedestrian Barricade, Timber Lagging, Underground, Imported Biofiltration Soil, Trash Barrier Rack, Geocomposite Drain, Geomembrane (Water Barrier), Drainage Inlet Marker, Adjust Utilities, Rock Slope Protection, Minor Concrete, Detectable Warning Surface, Guard Shack Pad Minor Concrete, Pre/Post Construction Surveys, Misc. Iron & Steel, Isolation Casing, Misc. Metal, Signal & Lighting, Remove Sanitary Sewer, Monument, Prepare & Paint Concrete, Concrete Star Nosing, Fencing, Gates, Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Handrailing, Cable Railing, Concrete Barrier, Striping & Marking, Maintain Existing Traffic Management System Elements During Construction, Modify Ramp Metering Systems, Modify Traffic Monitoring Systems, Modify Camera Systems, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com

ESTIMATOR: **DAVID CZECH**
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

ROCKLIN ROAD AT PACIFIC STREET ROUNDABOUT
City Project No. 50131
Federal Aid Project No. CML-5095(023)
Disadvantaged Business Enterprise Goal Assigned is 21%
OWNER: CITY OF ROCKLIN - DEPARTMENT OF PUBLIC SERVICES
4081 Alvis Court, Rocklin, CA 95677

REVISED BID DATE: SEPTEMBER 29th, 2021 @ 1:00PM.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, IRRIGATION, LANDSCAPING, MINOR CONCRETE, ROADSIDE SIGNS, SAWCUTTING, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEM, TRAFFIC CONTROL/ENGINEER, TREE REMOVAL/TRIMMING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox located at: https://www.dropbox.com/sh/5rvc1b1wfbasg9/AABbrd0ba51_kN3GtAESfUoa?dl=0 or from the Owner's site at <http://cpiplist.com/>

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



Project Name: Maudelle Miller Shirek

Location: Berkeley, California

Bid Date: October 18, 2021 @2:00pm

Labor Requirements: Berkeley First Source local hiring and Prevailing Wage

Project Schedule: Est. Start February 2022

Nibbi Brothers has been selected as the General Contractor for the Maudelle Miller Shirek project in Berkeley. We are in receipt of the 95% CD Bid Set and are currently requesting bid proposals from qualified subcontractor for DIV 01-33.

Proposals are due no later than Monday, October 18, 2021 at 2:00pm online via the Building Connected website. Please note a completed Bid Form will need to be submitted for each trade/bid package you are bidding on in order to be considered.

Demolition of existing building. Construction of new 6 story type III-A over type IA building to accommodate 87 units of %100 Affordable family housing apartments. The Building includes structured parking, office, community, laundry & other support spaces. Also includes the construction of landscape, bicycle parking & other site improvements. Commercial tenant space is provided on the ground floor.

For any questions on accessing the bidding documents, please contact

Adam Jancsek, Precon & Estimating Coordinator via email, adamj@nibbi.com

For project specific questions please contact Mitchell Doyle, Estimator via email, mitchelld@nibbi.com

National Small Business Week Virtual Summit Highlights Resiliency and Recovery

[Article was originally posted on www.sba.gov/]

The U.S. Small Business Administration announced today that this year's National Small Business Week (NSBW) Virtual Summit drew more than 47,000 participants for the three-day virtual summit. Attendees heard from celebrity business owners, investors, entrepreneurs, and lead advisors from across the small business community, and connected with fellow small business owners from across the country. The event featured a focus on resilience and recovery, offering 22 educational sessions to help par-

ticipants leverage SBA services and funding as they work to recover and build back better than ever.

“Our 2021 National Small Business Week Virtual Summit put a spotlight on the more than 32 million small businesses and innovative startups that are the beating heart of our nation's economy,” said SBA Administrator Isabella Casillas Guzman. “I'm proud that our dedicated SBA team was able to facilitate so many timely, thought-provoking conversations. And, I am thankful to the renowned business leaders and corporate partners who helped us deliver inno-

vative programming to our incredible network of resource partners and customers. Throughout NSBW 2021, we have celebrated the resilience, creativity, and determination of our nation's small businesses while connecting them with resources and tools to recover and help build our nation's economy back better.”

Although the National Small Business Week Virtual Summit has ended, content and information are still available online for anyone registered to review. Below is a recap of the main sessions:

DAY 1: NSBW kicked off with keynote welcome remarks by SBA Administrator Guzman, followed by keynote remarks by Mark Cuban and White House Senior Advisor Cedric Richmond. “The Biden Administration is dedicated to restoring small businesses, the backbone of our communities. The resiliency of those not only hit by the pandemic but the same ones devastated by Hurricane Ida still find ways to give back to the community while moving forward,” said Senior Advisor Richmond. “The American

■ Continued on page 9

12 Smart Tips for Getting a Small Business Loan

■ Continued from page 3

- Accept that it's not the lender's job to provide you with enough money. In all cases business owners will have to use some personal finances, and they cannot rely on the lender for the entire support of the business. Make sure that you have access to additional sources of funding to face unexpected circumstances while continuing to repay your loan.
- Understand the purpose of a business plan. There are many format variations of a business plan. What's important is that you show that you understand your own operation and market, you can communicate the essentials of your business, and you have done enough research to provide realistic calculations to predict future financial results.
- Realize the lender can't help you create your business plan. Entrepreneurs can seek assistance with business planning from a variety of sources including SCORE mentors (you can find a free mentor by providing your zip code at SCORE.org), local Small Business Development Centers (SB-

DCs), certified public accountants (CPAs), and others. It's also very important to continually update your business plan because circumstances change all the time. Whether your own financial circumstances, your industry, or the economy, shifts will impact your business and your business plan.

- Arm yourself with at least basic financial knowledge. You don't need to be a financial expert, but you do need to understand the finances of your business and be able to understand and explain your financial reports. Learn financial fundamentals through a variety of resources such as MOBI's Accounting and Cash Flows session available on its website and in its free Starting a Business and Quick Start Entrepreneur courses.
- Appreciate the differences in sources of business loans. As discussed in this week's previous blog, each source of funding has its own pros and cons. Banks can offer low interest loans and lines of credit because they lend to credit-worthy organizations and they are regulated by the government. However, many new small businesses may not meet their qualifications. Banks also of-

fer credit cards, however the interest rates can be much higher and can increase to 18-29% if cardholders miss payments. Find the best source of funding for your business and your financial position.

- Let the borrower beware. Be sure you understand the effective interest rate of your loan. There are many new options available for small business loans, especially from internet or non-bank lenders. These organizations are not regulated and some use different methods to calculate a “factor rate.” While these rates can look very low at first, when you calculate how this translates to the equivalent of an annual percentage rate (APR), you see a very different number, often into high double digits or even three digits.
- Community development financial institutions like CEDF are another source of lending for small business. Check with your city's economic development office, your region's SBDC, or the commercial lending department of your bank to learn which community development financial institutions are active in small business lending

in your area. Many operate as nonprofit organizations and often can be more flexible in their criteria than a bank because they are mission-driven to improve their communities.

Summing Up

There are steps entrepreneurs can take to prepare for applying for a small business loan. Demonstrating that you understand your business and have done your research are two important steps you can take. Be honest about your financial situation, enlist co-applicants if your credit history is not strong or you don't have sufficient collateral. Prepare a business plan, and continually update it based upon changing business and market conditions. Seek help from mentors or experts if needed. Lastly borrow the right amount, not too much or too little.

[To download CEDF's full booklet on this topic click here.](#)

SOURCE: <https://www.scu.edu/mobi/resources--tools/blog-posts/12-tips-smart-tips-for-getting-a-small-business-loan/12-smart-tips-for-getting-a-small-business-loan.html>

Keeping Building Materials Mold Free

■ Continued from page 2

dehumidifiers, and other mechanical means to cut the moisture-laden air physically. Significant leaks in the building envelope and water infiltration problems like leaky foundations and burst pipes need swift corrective action.

A more significant challenge exists in controlling relative humidity outdoors or in unsealed spaces. Still, it typically involves solving a moisture-related problem like unexpected water infiltration of a storage area and then allowing the materials to dry and remain so.

Spread the Word, So Mold Doesn't

Consider ways to minimize the risks of mold damage before it happens and let buyers, distributors, and contractors know them, too. One way to cut mold risk is to assess the conditions in which materials are transported, stored, and used. A conditions assessment performed along the supply chain and throughout the product lifecycle reduces the chances for moldy materials.

The assessment goal is to monitor, evaluate, and correct the potential conditions that favor mold growth.

Start by looking at the transportation and delivery conditions of the building materials. Monitor for moisture infiltration and elevated relative humidity. When moisture is present, the interior of trucks, containers, crates, and cardboard packaging is a friendly place for mold. Then consider storage locations like warehouses, distribution centers, jobsites, and other holding areas. Also, consider the environment of installed materials to determine the potential exposure to moisture or humid air that could cause a mold issue.

Since moisture is the main component of mold growth in and around our structures, the significance of moisture awareness throughout the product lifecycle cannot be overstressed. Controlling moisture levels is the most effective way to keep mold at bay. Moisture levels that may contribute to mold growth include the moisture in the air (i.e., humidity) and water from sources

such as leaks in the building envelope, spills, improper grading, condensation, and leaks from water supply and drainage systems.

Providing architects, engineers, contractors, buyers, and suppliers with information that helps them deliver the optimum performance from your specified building product is a value-added service. Consider providing this information to establish or expand your position as a building material expert and reliable resource for them.

Mold A Bigger Problem Now Than Ever?

It's not just the sensational news stories of “black mold” that have made mold a lively and recurring topic in the building industry; there is more mold than ever. Tighter building envelopes and the building materials we use ensure mold problems are sticking around. It's not that the amount of moisture in buildings has shifted to new levels, and we're still using products that are wet by their very nature, like concrete and drywall mud. Instead, we are producing tighter building

envelopes and using more significant amounts of mold-friendly (i.e., cellulose-rich) materials.

Neither tight building envelopes nor cellulose-rich building materials are going away. Instead, they appear to be moving favorably toward increased energy efficiency and the production of sustainable, innovative resource usage.

While mold is present everywhere in our environment, mold can be kept off building materials by understanding environmental conditions, monitoring moisture, and remedying problem moisture levels. Building product manufacturers can help inform and educate suppliers, buyers, and end-users to keep mold off materials throughout the products' lifecycle.

A building product that performs the way it should is a sure way to keep buyers happy and get your products specified again and again.

SOURCE: www.constructconnect.com/blog/keeping-building-materials-mold-free

Indianapolis, IN Sub-Bid Request Ad

5 Ways to Reduce Costly Rework on Construction Projects

[Article was originally posted on www.constructconnect.com]

By Kendall Jones,

Nobody likes to complete a task only to find out it wasn't done correctly, forcing them to spend time and money doing it all over again. Hopefully, getting it right the second time around. For construction managers and project managers, rework means reduced productivity and profitability.

In addition to killing the schedule and budget on a project, rework can lead to low morale on the jobsite, breach of contract, warranty claims, and legal consequences. In the long run, constantly having to perform rework on your construction projects can seriously harm your company's reputation and negatively impact future business prospects.

Common causes of rework include poor quality and craftsmanship, incomplete design, design errors, inadequate communication and collaboration, scheduling issues, unknown site conditions, poor material selection, and insufficient supervision and leadership. The good news is that with careful planning, collaboration, and supervision, issues causing rework can be caught early or entirely avoided so that it doesn't have a serious impact on your budget or schedule.

Constructability Review

A constructability review is a process used to determine how buildable a construction project is based on the plans, specifications, and site conditions. The goal of a constructability review is to determine how easily and efficiently a project can be built by applying real-world construction knowledge to the design documents.

Constructability reviews require an in-depth review of the plans and specs and should be easy to understand and interpret. Any ambiguity, missing items, or contradictions in the plans should be addressed. Geotechnical reports and site conditions should be carefully reviewed to avoid any surprises down the road. Pay close attention to foundation elements, structural components, and building materials and components specified.

Building Information Modeling (BIM) and Virtual design and construction (VDC) software are great tools to use while performing constructability reviews for clash detection between building components and better visualization of the project. Identifying possible issues early allows the design team to make the necessary adjustments to the plans and specs to avoid rework once construction is underway.

Plan, Prepare, Schedule...and Have a Plan B

Once you've, hopefully, completed your constructability review, it's time to start planning and scheduling the work on your project.

Make sure you have the workforce and equipment needed to perform the work, create a site plan, and work with your vendors to make sure the materials you need are available to be delivered when you need them. Any substitution of materials need to be approved by the owner and design team before procurement and installation.

General contractors should work with subcontractors and service providers to schedule out the timeline of the project and when each task is expected to be completed. Identify which tasks can be performed concurrently with other activities on the jobsite and which need to be completed sequentially.

Look for potential risks and problems that might come up. Identify areas where rework is most likely to occur and craft a backup plan to adjust your schedule of work to minimize the effect it has on your costs and project timeline. When unexpected rework pops up, you want to mitigate the damage quickly and make the necessary adjustments to keep your project on schedule.

Adult Supervision Required

One of the best ways to prevent costly rework is to have a capable and knowledgeable construction manager overseeing the jobsite. The construction manager should be monitoring the day-to-day activities on the site and working with foremen and subcontractors to inspect the work in progress and completed tasks. The construction manager can't be everywhere all the time, but they should frequently walk the jobsite throughout the day to identify issues early and prevent costly rework.

The construction manager also needs to work closely with the project manager to ensure that the project is staying on budget and schedule. Make sure all subcontractors are prequalified and are able to perform their work correctly. If working with newer materials or building components make sure you consult with the manufacturer or distributor to ensure that workers are trained on the proper techniques for installation.

On larger projects, drones and cameras are a great way to monitor construction activity and ensure everything is running smoothly on your construction project. 3D laser scanning technology is also growing in popularity on construction sites. These scans can then be compared against BIM models, 3D drawings, schedule, and estimates to inspect the quality of the work performed and to determine how much progress has been made each day.

Communication, Collaboration, and Coordination

There's lots of players and stakeholders involved on a construction project. You've got your owner and design teams as well as the

Shea-Kiewit Joint Venture
(J.F. Shea Construction, Inc., and Kiewit Infrastructure Co.)
667 Brea Canyon Road, Suite 22, Walnut, CA 91789
909-594-0990 • 909-869-0827 (Fax)

Pleasant Run CCS Phase 1, Phase 2, Regulator Modifications.
Project No. 92TU00534
Owner: Citizens Energy Group
2020 North Meridian St. Indianapolis, IN 46202
BID DATE: September 30, 2021 at 1:00 PM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, engineering, survey, instrumentation and monitoring services, materials testing, dewatering, pipe installation, site preparation, restoration, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, precast and cast-in-place concrete structures, reinforcing steel, ground stabilization, steel dowels, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

The Work under this contract is located in Indianapolis, Indiana.
The Work consists of the Pleasant Run CCS Phase 1, Phase 2, Regulator Modifications.
Project No. 92TU00534

Shea-Kiewit Joint Venture (An Equal Opportunity Employer) located at 667 Brea Canyon Road, Suite 22, Walnut, CA 91789 is bidding on the above referenced project. We are actively soliciting sub-bids – all trades and material supply quotes from MBE, WBE and VBE firms certified by:

Citizens Energy Group (CEG)
Indiana Minority Supplier Development Council (IMSDC)
Indiana Department of Administration (IDOA)
The City of Indianapolis Department of Minority & Women Business Development (DMWBD)
Women Business Enterprise National Council (WBENC)
National Women Business Owners Corporation (NWBOC)
United States Department of Veterans Affairs (with certification from DMWBD)

Shea Kiewit Joint Venture intends to negotiate in good faith with MBE, WBE and VBE firms for participation on this project. Any business seeking to participate as an MBE/WBE/VBE can apply for certification as required from any of the agencies listed to obtain certification.

Plans and specifications should be reviewed, and competitive proposals must be submitted. We have an FTP site where you can view all plans, addendums and specifications for your convenience. Please contact Aimee Remo at (909) 594-0990, Aimee.Remo@jfshea.com to receive instructions on accessing the FTP Site.

Send your proposal to Aimee Remo via Email: Aimee.Remo@jfshea.com by mail, via Fax: 909-869-0827, or by email.

general contractor, multiple trade contractors, suppliers, service providers, building inspectors, etc. For a construction project to run smoothly, all of these parties need to be kept informed on how the project is progressing.

Cloud-based project management software and mobile apps are a great way to keep everyone in the loop. Daily reports, change orders, updated plans, and as-builts can all be easily and updated in real time to ensure everyone has the most up-to-date and current information on the project.

If rework is required, make sure you are communicating and collaborating with all the affected parties to work together and devise a plan and adjust the construction schedule. General contractors should coordinate with subs and suppliers when rework needs to be done and keep them updated when work is falling behind or getting ahead of schedule so they can adjust their schedules as needed. Make sure to alert subcontractors performing subsequent work when rework is required to avoid a chain reaction of rework.

Train Your Workers

The skilled labor shortage that was caused by the Great Recession is still impacting the con-

struction industry in some areas of the country. Many firms are working with less experienced workers but that's not an excuse for poor quality work. Workers need to be properly trained on how to perform their tasks safely and correctly.

With greener workers, additional supervision may be needed to ensure they are performing tasks to your quality standards. Consider pairing them with a more experienced worker to act as a mentor to oversee their work and provide on-site training and supervision. The more time and money you invest in training your workers will result in a more efficient and confident workforce. A well-trained workforce is key to improving jobsite productivity and quality of work.

Rework in construction may be inevitable, but with proper planning and oversight it can be prevented or mitigated so it doesn't have negative impact on your productivity and profitability.

SOURCE:

<https://www.constructconnect.com/blog/5-ways-to-reduce-costly-rework-on-construction-projects>

Small Business Facts

Equally Male/Female-Owned Employer Businesses

September 2021, Victoria Williams, Economist



860,700 EOB employer firms 99.2% of EOBs have < 100 employees	8.0 Million Workers employed by EOBs 73.4% of workers at EOBs with <100 employees	\$1.3T annual receipts 91.6% of receipts by EOBs with < 500 employees
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Overview

In 2018, equally male/female-owned businesses (EOB), businesses half owned by men and half owned by women, totaled 860,754 employer businesses, employed 7,970,121 workers, generated \$1.3 trillion in annual sales receipt, and paid \$280 billion in annual payroll.* EOBs make up 15.7% of all employer businesses, compared with 20.8% majority female-owned and 63.6% majority male-owned businesses. Nearly all (99.9%) of EOBs are small businesses with fewer than 500 employees. EOBs with no employees make up 2.4 percent of all non-employers.* Most (89.6%) EOBs are family-owned.

Table 1. Top 5 Employer Industries by Employment at Equally Male/Female-owned Businesses

Industry	Number of Firms	Employees	Payroll (\$billion)
Accommodation and food services	108,888	1,831,961	\$33.2
Health care and social assistance	62,339	946,311	\$31.5
Retail trade	126,131	927,844	\$26.2
Administrative and support	50,637	683,045	\$22.6
Construction	100,260	656,613	\$35.2

Figure 1. Percent Share by Business Ownership

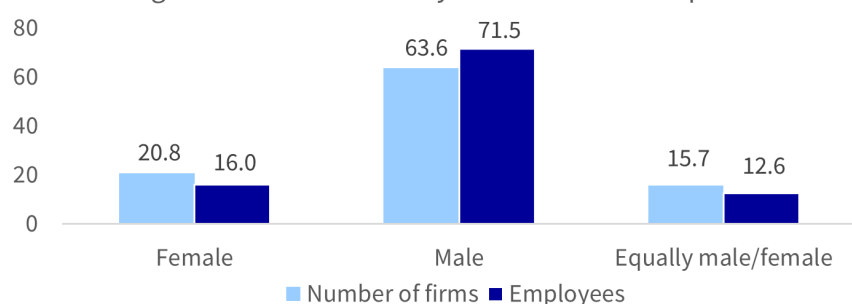
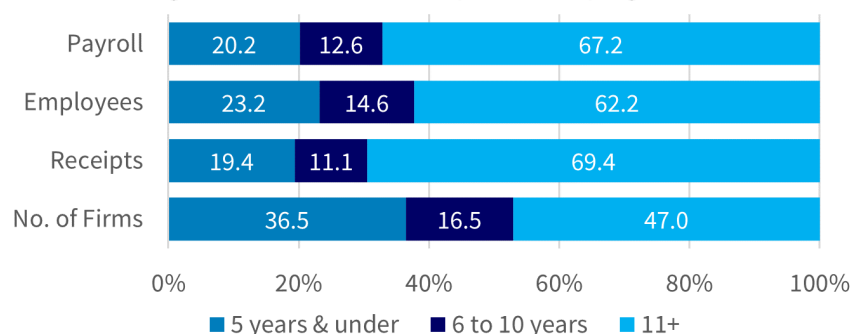


Figure 2. Business Activity of EOB by Age of Firm



Industry Characteristics and Age

EOBs are more likely to be concentrated in retail trade; accommodation and food services; and real estate, rental, and leasing when compared to other businesses. These business owners are less likely to be in the professional, scientific, and technical services industries. Table 1 shows the industries with the largest number of workers employed by EOBs. The top employment industries were accommodation and food services, health care, and retail trade. These three sectors accounted for 46% of total industry employment by EOBs.

47% of EOBs are mature firms that have been operating for 11 years or more (Figure 2). These established businesses employed over 60% of workers in this category, along with roughly two-thirds of payroll and nearly 70% in annual sales. About 37% of EOBs are young firms aged 5 years or less.

* See [“Introducing the New Annual Nonemployer Demographics Statistics \(NES-D\) \(census.gov\).”](#) For more information, visit U.S. Census Bureau’s [Annual Business Survey](#) and [Nonemployer Statistics by Demographic Program](#) (NES-D, 2017).

National Small Business Week Virtual Summit Highlights Resiliency and Recovery

Continued from page 7

Rescue Plan has committed funding and resources to community organizations leading to serve as navigators to continue to assist those who may have not been able to benefit from early in the pandemic, the hardest hit – the underserved communities,” he added.

“There are two amazingly unique moments in the life of a small business owner, their first day in business, and every single day when you wake up,” said entrepreneur Mark Cuban. He went on to discuss two commonalities of success in entrepreneurship, “agility, those of us who are able to be agile; you can do really good. Equally important is communications; being able to have open communications with suppliers, employees, customers, because they are affected by the same challenges you face.”

The day included cosponsored sessions hosted by: Visa, Facebook, Google, Constant Contact,

the U.S. Department of Labor, and the U.S. Internal Revenue Service.

Other sessions from the first day included a fireside chat with Administrator Guzman and restaurateur Chef José Andrés. “I always tell people I am a cook. You say you’re a chef, yeah, but cook for me is in essence what people like me do not only in America but all around the world every single day, which is making sure that one plate of food at a time; we keep our business rolling; we try to solve some of the hunger problems America and the world faces.

So in this pandemic, we saw that planning was OK, but adaptation will win the day.”

DAY 2: The day began with a session on “Access to Capital for Women Entrepreneurs” moderated by Natalie Madeira Cofield, Assistant Administrator for the Office of Women’s Business Ownership. “We know the pandemic has created circumstances that have disproportio-

nately impacted women-owned businesses and women entrepreneurs. Women have already experienced challenges in access to capital, and this is a much-needed conversation,” said Madeira Cofield. The panel featured women leaders in the venture capital space, discussing the unique challenges and areas of opportunity faced by women business owners seeking access to capital. “The strongest businesses come out of economic crisis and the best source of capital are your customers. Women-owned businesses listened to their advisors, heeding warnings, and communicated with their customers to weather the storm,” advised Sharon Vosmek, CEO Astia.

As with day one, cosponsored partners and leaders in the small business community led other sessions which provided free advice, networking, and discussing resilience in Women, Black, Hispanic, Asian, and Native American small business communities. SCORE, U.S. Postal Service, and MetLife led discussions on access to

capital and service-related partners to help small business owners recover.

In a session on “The Importance of Black and Brown Community: Coming Together to Support Hispanic Heritage Month, Black History Month, and Small Business Day,” Tarik Brooks, President of Combs Enterprises spoke about the importance of Black and Brown communities and the important role they play in the nation’s economic growth and future. “Their courage, determination, and perseverance deserve to be recognized and applauded. The entrepreneurial spirit that drives these business owners will be the fuel that powers us beyond the pandemic and toward the closing of real wealth gaps that plague minority communities that were only worsened by the pandemic.

Visit link for the full article: www.sba.gov/article/2021/sep/17/national-small-business-week-virtual-summit-highlights-resiliency-recovery

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394696

Fictitious Business Name(s):
Be Bright
Address
1045 Bush Street, San Francisco, CA 94109
Full Name of Registrant #1
Be Bright Studio LLC (CA)
Address of Registrant #1
1045 Bush Street, San Francisco, CA 94109

This business is conducted by
A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-26-2021**

Signed: **Holly Bromaghim**This statement was filed with the County Clerk of San Francisco County on **09-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**
Deputy County Clerk
08-26-2021

09/09/21 + 09/16/21 + 09/23/21 + 09/30/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394728

Fictitious Business Name(s):
Chrysanthemum Publishing
Address
2348 Greenwich Street
San Francisco, CA 94123
Full Name of Registrant #1
Kallie Durkit
Address of Registrant #1
2348 Greenwich Street
San Francisco, CA 94123

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-07-2021**

Signed: **Kallie Durkit**This statement was filed with the County Clerk of San Francisco County on **09-08-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**
Deputy County Clerk
09-08-2021

09/09/21 + 09/16/21 + 09/23/21 + 09/30/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394728

Fictitious Business Name(s):
Comm(UNITY)
Address
44 Gough Street, Suite 104
San Francisco, CA 94103
Full Name of Registrant #1
Kisai Henriquez
Address of Registrant #1
1290 Potrero Avenue #101
San Francisco, CA 94110

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-28-2020**

Signed: **Kisai Henriquez**This statement was filed with the County Clerk of San Francisco County on **09-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09-01-2021

09/16/21 + 09/23/21 + 09/30/21 + 10/07/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394703

Fictitious Business Name(s):
Goodhoom
Address
580 California Street, San Francisco, CA 94104
Full Name of Registrant #1
Goodhoom Tech Management LLC (CA)
Address of Registrant #1
580 California Street, San Francisco, CA 94104

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-10-2021**

Signed: **Gia Linh Ho**This statement was filed with the County Clerk of San Francisco County on **08-27-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
08-27-2021

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394577

Fictitious Business Name(s):
Luggage World
Address
2679 Taylor Street, San Francisco, CA 94133
Full Name of Registrant #1
Hyung S. Choe
Address of Registrant #1
1546 34th Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-10-2000**

Signed: **Hyung S. Choe**This statement was filed with the County Clerk of San Francisco County on **08-12-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-12-2021

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394727

Fictitious Business Name(s):
Music Together of San Francisco
Address
1917 Ocean Avenue, San Francisco, CA 94127
Full Name of Registrant #1
Music Together of San Francisco. LLC (CA)
Address of Registrant #1
49 Broderick Street #10
San Francisco, CA 94117

This business is conducted by **A Limited Liability Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-01-2021**

Signed: **Andrew Gomez**This statement was filed with the County Clerk of San Francisco County on **09-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09-01-2021

09/09/21 + 09/16/21 + 09/23/21 + 09/30/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394755

Fictitious Business Name(s):
Ohmbox Design
Address
250 Vicksburg Street, No.4
San Francisco, CA 94114
Full Name of Registrant #1
Eric Daniel Jones
Address of Registrant #1
250 Vicksburg Street, No.4
San Francisco, CA 94114

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2021**

Signed: **Eric Jones**This statement was filed with the County Clerk of San Francisco County on **09-07-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-07-2021

09/09/21 + 09/16/21 + 09/23/21 + 09/30/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394838

Fictitious Business Name(s):
Oma Hair Salon
Address
257 Kearny Street
San Francisco, CA 94108
Full Name of Registrant #1
Li Chee Chan
Address of Registrant #1
15741 Via Represa
San Lorenzo, CA 94580

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Li Chee Chan**This statement was filed with the County Clerk of San Francisco County on **09-14-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
09-14-2021

09/16/21 + 09/23/21 + 09/30/21 + 10/07/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394723

Fictitious Business Name(s):
Plants on Walls
Address
4220 Cesar Chavez Street, Apt #211
San Francisco, CA 94131
Full Name of Registrant #1
Chris Bribach
Address of Registrant #1
4220 Cesar Chavez Street, Apt #211
San Francisco, CA 94131

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-31-2021**

Signed: **Chris Bribach**This statement was filed with the County Clerk of San Francisco County on **08-31-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**
Deputy County Clerk
08-31-2021

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394739

Fictitious Business Name(s):
Rivadavia Driving School
Address
750 Gonzalez Dr., #8E, San Francisco, CA 94132
Full Name of Registrant #1
Emilio Guerrero
Address of Registrant #1
750 Gonzalez Dr., #8E, San Francisco, CA 94132
Full Name of Registrant #2
Paz Macarena Guerrero
Address of Registrant #2
750 Gonzalez Dr., #8E, San Francisco, CA 94132

This business is conducted by **A General Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-01-1994**

Signed: **Paz Macarena Guerrero**This statement was filed with the County Clerk of San Francisco County on **09-02-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
09-02-2021

09/09/21 + 09/16/21 + 09/23/21 + 09/30/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394796

Fictitious Business Name(s):
Setiflowers
Address
855 Folsom Street #529
San Francisco, CA 94107
Full Name of Registrant #1
Setareh Soheil
Address of Registrant #1
855 Folsom Street #529
San Francisco, CA 94107

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2021**

Signed: **Setareh Soheil**This statement was filed with the County Clerk of San Francisco County on **09-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-09-2021

09/16/21 + 09/23/21 + 09/30/21 + 10/07/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394641

Fictitious Business Name(s):
TH Appraisals
Address
2423 43rd Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Module Construction (CA)
Address of Registrant #1
2423 43rd Avenue, San Francisco, CA 94116

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-18-2021**

Signed: **Tony Ho**This statement was filed with the County Clerk of San Francisco County on **08-20-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
08-20-2021

09/16/21 + 09/23/21 + 09/30/21 + 10/07/21

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394664

Fictitious Business Name(s):
The Sandia Circus Aerial Outpost
Address
801 Minnesota Street, Suite #9
San Francisco, CA 94107
Full Name of Registrant #1
Danielle Sexton
Address of Registrant #1
801 Minnesota Street, Suite #9
San Francisco, CA 94107

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.
Signed: **Danielle Sexton**

This statement was filed with the County Clerk of San Francisco County on **08-24-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
08-24-2021

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394691

Fictitious Business Name(s):
Thomas Ashbourne Craft Spirits
Address
1150 Illinois Street, San Francisco, CA 94107
Full Name of Registrant #1
Ava Food Labs, Inc. (DE)
Address of Registrant #1
1150 Illinois Street, San Francisco, CA 94107

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.
Signed: **Alec Lee**

This statement was filed with the County Clerk of San Francisco County on **08-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**
Deputy County Clerk
08-26-2021

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394700

Fictitious Business Name(s):
Vaxtra Tax & Accounting Services
Address
787 Edinburgh Street, San Francisco, CA 94112
Full Name of Registrant #1
Qiqiong Huang
Address of Registrant #1
787 Edinburgh Street, San Francisco, CA 94112

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-29-2021**.
Signed: **Qiqiong Huang**

This statement was filed with the County Clerk of San Francisco County on **08-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
08-26-2021

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394867

Fictitious Business Name(s):
Weike International
Address
140 S Van Ness Avenue Unit 1022
San Francisco, CA 94103
Full Name of Registrant #1
Weike USA LLC (CA)
Address of Registrant #1
140 S Van Ness Avenue Unit 1022
San Francisco, CA 94103

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.
Signed: **Wenjing Ou**

This statement was filed with the County Clerk of San Francisco County on **09-15-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
09-15-2021

09/16/21 + 09/23/21 + 09/30/21 + 10/07/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394893

Fictitious Business Name(s):
Afandi Shawarma and Falafel
Address
533 Sutter Street, San Francisco, CA 94102
Full Name of Registrant #1
Kaid Alameri
Address of Registrant #1
2196 Sweet Water Drive, San Leandro, CA 94578

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-20-2021**.
Signed: **Kaid Alameri**

This statement was filed with the County Clerk of San Francisco County on **09-20-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-20-2021

09/23/21 + 09/30/21 + 10/07/21 + 10/14/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394571

Fictitious Business Name(s):
Clear Skies Pest Elimination
Address
310 Excelsior Avenue, San Francisco, CA 94112
Full Name of Registrant #1
Clear Skies Pest Elimination (CA)
Address of Registrant #1
310 Excelsior Avenue, San Francisco, CA 94112

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-01-2011**.
Signed: **Eric O. Schmitz**

This statement was filed with the County Clerk of San Francisco County on **08-11-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
08-11-2021

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394910

Fictitious Business Name(s):
Key Klub
Address
850 Bush Street, San Francisco, CA 94108
Full Name of Registrant #1
Peppercorn LLC (CA)
Address of Registrant #1
22 Euclid Avenue, Los Gatos, CA 95030

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-21-2021**.
Signed: **Paria Sedigh**

This statement was filed with the County Clerk of San Francisco County on **09-21-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
09-21-2021

09/23/21 + 09/30/21 + 10/07/21 + 10/14/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394617

Fictitious Business Name(s):
LG Painters
Address
355 Serrano Dr., Apt 4G
San Francisco, CA 94132
Full Name of Registrant #1
Lucas Gallis
Address of Registrant #1
355 Serrano Dr., Apt 4G
San Francisco, CA 94132

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.
Signed: **Lucas Gallis**

This statement was filed with the County Clerk of San Francisco County on **08-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
08-16-2021

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394632

Fictitious Business Name(s):
Moondog Industries
Address
168 Arbor Street, San Francisco, CA 94131
Full Name of Registrant #1
Thomas DelMundo
Address of Registrant #1
168 Arbor Street, San Francisco, CA 94131

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-01-2021**.
Signed: **Thomas DelMundo**

This statement was filed with the County Clerk of San Francisco County on **08-18-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
08-18-2021

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394872

Fictitious Business Name(s):
Kidspace
Address
3401 Mission Street, San Francisco, CA 94110
Full Name of Registrant #1
Kidswork Inc. (CA)
Address of Registrant #1
3401 Mission Street, San Francisco, CA 94110

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-01-2005**.
Signed: **Lani Hessen**

This statement was filed with the County Clerk of San Francisco County on **09-15-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
09-15-2021

09/23/21 + 09/30/21 + 10/07/21 + 10/14/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394886

Fictitious Business Name(s):
Shades of Tiffany
Address
1360 Lombard Street #206
San Francisco, CA 94109
Full Name of Registrant #1
Lorraine A. Calcagni
Address of Registrant #1
1360 Lombard Street #206
San Francisco, CA 94109

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-26-1999**.
Signed: **Lorraine A. Calcagni**

This statement was filed with the County Clerk of San Francisco County on **09-17-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
09-17-2021

09/23/21 + 09/30/21 + 10/07/21 + 10/14/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394648

Fictitious Business Name(s):
1.) Urban Diversion
2.) Urban Diversion Adventures
Address
1329 Columbus Avenue B
San Francisco, CA 94133
Full Name of Registrant #1
Activities & Adventures Social Club (CA)
Address of Registrant #1
1329 Columbus Avenue B
San Francisco, CA 94133

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-01-2003**.
Signed: **Lance Evander**

This statement was filed with the County Clerk of San Francisco County on **08-20-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-20-2021

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21



Success Stories

[Article was originally posted on <https://cameonetwork.org>]

Everything about Diaspora Co exudes passion. From the company's growing line of consciously sourced and sustainably grown spices and its vibrant digital media channels to several creative product partnerships.

This energy is evident in the company's founder and owner, Sana Javeri Kadri, too. Sana started Diaspora Co in 2017. Barely two years in, she's already making a positive difference in an industry that has existed, essentially unchanged, for hundreds of years.

A native of India, Sana came to the U.S. in 2013. She studied the food industry and visual arts and soon began working in marketing and branding, media and photography.

"I've worked in the food industry in some capacity since I moved to the United States. I've worked on organic farms, in bakeries, as front-of-house staff in restaurants and, most extensively, in food marketing and branding," Sana says.

Changing the paradigm

Through her personal and professional experiences, she also became more aware of how new companies were disrupting the coffee and cacao industries. These are trades that, like the spice indus-

try, were deeply rooted in colonial-era inequities. Similarly, too, these ancient trades shared histories of degrading farmers and workers, decimating natural resources and creating deep cycles of poverty.

Sana knew that she could do better. Today, she focuses her experience, talents, and energy on the aspects that are dearest to her. These are the heirloom spices of India and the people who grow and gather them.

"I founded the business in August 2017, as a fledgling operation with neither business experience nor big expectations," she explains. "The business absolutely exploded with nationwide demand that I truly wasn't anticipating. I quickly realized that the legal help that I needed was far too expensive for me at that stage."

"I'd learned about Start Small Think Big through a friend who was familiar with it," she continues, enthusiastically. "I jumped onto the website within minutes and was accepted into Start Small Think Big in June 2018."

A big learning curve

Sana was asked about the challenges her new business faced when she joined Start Small Think Big. She candidly replied, "To be honest, I didn't really know what we needed, other than legal help with creating contracts to use with our vendors and part-

ners. Everything from the introductory meeting to my first round of working with the partnering lawyers were huge learning curves. I learned so much about the things we needed to be legitimate from the start and to have the documents to support us as we grew."

With a mission-driven company, Sana had leaned toward establishing Diaspora Co as a public-benefit, or B-Corp, business. These are businesses that are certified to follow particular practices. From hiring and sourcing to marketing and sales that comply with or otherwise support humane, environmentally sensitive, and economically fair business practices.

"We decided to stay an LLC for as long as possible. Legal counsel was imperative to this decision, because I had no idea what we could have been getting the business into. It's still something we'll explore," she continues, "but not until we have the operational bandwidth to handle the additional administrative and financial demands that come with it."

To date, Sana has yet to seek funding for Diaspora Co. "We didn't and don't yet have funding, though I'll be raising a 'friends and family' round in the spring of 2020. Although we need the funding to grow, we first needed to get a handle on financial manage-

ment," she says. "To that end, Start Small Think Big's financial counseling sessions helped us fine-tune aspects like costing goods. We understand our cash flow position so much better now. I've learned so much about management, it's been incredibly valuable and serves me well to this day."

Asked where she sees Diaspora Co in the future, she responds, "We've grown three-hundred percent year-over-year and we're hoping to continue that trajectory over the next three years!"

Looking towards growth

Diaspora Co primarily reaches customers online. Sana's marketing, design and photography skills are evident in her company's digital channels. These include her website and online store, which are vital to growth.

"Diaspora Co's sales are about seventy-five percent direct-to-consumer via our online store," she says. "The rest are primarily in grocery stores, cafes and restaurants. We love being a direct-to-consumer business, because it means that we're constantly in conversation with our community and that we're growing intentionally for their desires, needs and cooking styles!"

Visit the link below for the full story <https://cameonetwork.org/success-story/sana-javeri-kadri-diaspora-co/>

New Report Reveals Data Strategy is a Key Advantage in Construction

Continued from page 1

able to make the best decisions, which can ultimately hurt your projects. In our research, respondents indicated that bad data led to poor outcomes in a third of their organization's decisions.

As for the causes behind bad project data, our research found that the top contributors include:

- Inaccurate/Incorrect data (24%)*
- Missing data (24%)*
- Wrong data (21%)*

So, what should construction professionals do to address the issue of bad project data? One important step is to tighten up your data entry practices. Inconsistent data entry is the largest cause of bad data. So by standardizing how you capture information, you can prevent bad data from permeating throughout your organization, and negatively impacting your bottom line.

Finding #2: Making field decisions using data is critical, but often undervalued

We've already established that having good data is essential to making sound decisions. However, this has serious impacts in the field because these are your frontline decision-makers. It's your project management and field supervision staff that are collecting, managing, and analyzing data every week.

The biggest reason behind the lack of data-driven decision making, according to respondents, is the urgency required when making a decision. And when accurate data isn't readily available, we're forced to move forward even when we don't have all the information. Here are the top three risks to project decision-making:

- Time constraint or urgency of decision (43%)
- Lack of reliable data (36%)
- Lack of experience with similar project decisions/issues (36%)

You can already see how good data serves to resolve major concerns associated with making critical decisions in the field. Read the full report to see the complete list of risks to decision-making.

Finding #3: Simply put, formally implement a data strategy

From the report, "The first step to supporting project staff who are tasked with data management and analysis is implementing a formal data strategy. Having a framework in place will lift the burden from busy supervisory staff and it will improve data consistency and insight moving forward."

The problem for those without a strategy in place is that project data is not consistently informing decision-making. Only a fraction (12%) of respondents say that they always incorporate project data in their decision-making. Over 50% of survey respondents indicated they use project data when making decisions only occasionally, or even worse, not at all.

Our study found that respondents who "always" or "often" use project data when making decisions are more likely to have a data management plan or strategy already in place.

What elements should your data plan include? When asked about their own strategies, respondents highlighted they include the following components:

- Sources and collection methods
- Standards for project data formatting and processing
- Identifications and descriptions of data
- Methods and platforms for collecting, accessing, and sharing project data
- Archiving data
- Formal data management roles and responsibilities

The report also reveals what organizations put effort into when committed to quality data. Respondents said the following investments ensure decision-makers in the field can access actionable, high-quality data:

- Regularly reviewing data at set intervals for quality purposes (40%)
- Having established data reporting and monitoring practices, both at the time of collection and use (38%)
- Structuring data in a common data environment (38%)

Our findings clearly lead to the importance of implementing a formal data strategy for project data, but we found that only 55% of respondents have done so themselves.

Finding #4: Buy-in from your entire organization is vital

According to the report, "Even if organizations understand the benefits of having a data management strategy, the path to implementation may be littered with roadblocks. Clearly, project management and field supervisors should require a plan to collect, manage, and analyze data.

However, without knowing what investment is required or where to begin, leadership may not back the project. Obtaining buy-in from all key stakeholders is necessary for the successful roll out of a data management strategy."

When asked what is holding respondents back from implementing a formal project data plan/strategy themselves, the top three concerns included:

- Cost/required resources (40%)
- Not sure about where or how to start (36%)
- No leadership/organizational support (36%)

Further, organizations with revenue over \$500 million were more likely to suggest "No leadership/organizational support" as a reason for not implementing a formal data strategy. This may be tied to how challenges manifest in a large construction firm compared to a smaller one, according to findings.

In the report, we also share key learnings associated with the lack of understanding benefits of a formal data strategy. There's also the factor of workforce training. What do you do with all your data? Who manages it? How do you create consistency in entry, management and use of data?

We provide insight into those questions, and so much more, in *Harnessing the Data Advantage in Construction*, an in-depth report made in partnership between Autodesk and FMI. You can download it right now at no cost.

SOURCE: <https://constructionblog.autodesk.com/construction-data-strategy-report/>